

* Cash Conversion Cycle : number of days needed
 CCC for cash to convert back
 to cash

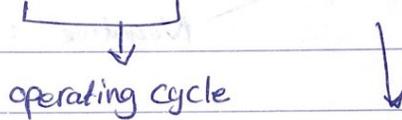
متوسط (average period) في

$$CCC = \text{Average age of inventory} + \text{Average collection period}$$

$$= \boxed{AAI} + ACP - APP - \text{Average payment period}$$

$\frac{365}{\text{Inv. turnover}}$

$$\Rightarrow CCC = AAI + ACP - APP$$



عدد الأيام التي في دورة التشغيل

$$\Rightarrow CCC = \text{operating cycle} - APP$$

$$* AAI = \frac{365}{\text{Inv. turnover}} = \frac{\text{Cost of goods sold}}{\text{Inventory}}$$

$$* ACP = \frac{A/R}{\text{Average sales/day}}$$

$$* APP = \frac{A/P}{\text{Average purchases/day}}$$



* The shorter the cash conversion cycle the better goal of any firm.

- 1) To turn the inventory over as quickly as possible.
- 2) To collect the receivables as quickly as possible.
- 3) To pay the payables as slowly as possible.

* A/R investments is less risky than investments in inventories and fixed assets. Investment in inventories is less risky than investment in fixed assets.

(أي بتحويل لـ cash أسرع هو يكون أقل مخاطرة)

⇒ Cash has the less risky.

(Page 656).

الفقرة 656 + 657 جاء

دالة If the ratio of current liability increases, the risk Total assets

(دائبي)
(مخاطر)

will increase; because ~~increasing~~ any increase in current liabilities will -in turn- decrease net working capital.

* Matter of fact (page 658 - at the top) is important.

* If we reduce ~~at~~ the days of "collection period", the working capital will decrease (direct relationship).

⇒ (example page 658) ⇐

1, 6, 12, 17

P15-1

AAI = 90 days

ACP = 90 days

APP = 60 days

Sales = \$14

C.G.S. = \$9.5

Purchases = \$5

(\$ in million)

a) $OC = AAI + ACP = 90 + 90 = 180$ days

b) $CCC = OC - APP = 180 - 60 = 120$ days

c) Inventory = $(9.5 \times 90) \div 365 = \2.34

+ A/R = $(14 \times 90) \div 365 = \3.45

- A/P = $(5 \times 60) \div 365 = \0.82

= Resources invested = \$4.97